Vendor Selection Overview

RE-BID - UNIT PRICES FOR ASBESTOS ABATEMENT & DISPOSAL SERVICES
VARIOUS SITES
RFP #16002-DFMS926

1. Description of Project and Proposed Vendor

A Request for Proposal (RFP) was issued by Facilities and Maintenance Services to obtain firm(s) to provide asbestos abatement and disposal services at MPS sites by using unit prices for various scopes of abatement. The unit prices were requested for:

- Mobilization and overhead
- Abatement activities including floor tile and mastic
- Removal of carpeting over asbestos containing flooring
- Removal of asbestos containing pipe insulation
- Removal of asbestos containing pipe insulation
- Minor demolition for abatement activities
- Equipment and supplies

The unit cost approach will allow MPS to pre-approve a selected number of firms to provide flexible and efficient support services for various asbestos related activities including regulatory compliance requirements to maintain its sites. Services will be contracted for on an as-needed basis. A total of five (5) firms’ submitted responses and all of the firms met the evaluation criteria for the services and prices requested. Therefore, we are recommending approval of the following firms:

- Insulation Removal, Ltd.
- Holian Environmental Cleaning Corp.
- Integrity Environmental Services, Inc.
- Professional Asbestos Removal and Survey Services Corp.
- Safe Inc.

2. Justification for Selection of Proposed Vendor

The firm providing the lowest overall total unit costs based on the scope of work for each individual scope/project will be issued a purchase order for the work on an as-needed basis. The firms will be contacted in advance to supply the services as needed. In the event that the highest-ranked firm cannot meet MPS’ project schedule, they will notify MPS and MPS will contact the next highest ranking firm.

3. RFP Evaluation Criteria

<table>
<thead>
<tr>
<th>Percentage</th>
<th>Criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>50%</td>
<td>Overall cost of the Unit Prices</td>
</tr>
<tr>
<td>20%</td>
<td>The experience and qualifications of the firm in providing the services as requested within the RFP.</td>
</tr>
<tr>
<td>20%</td>
<td>The experience and qualifications of specific personnel included as a part of the firm, including past performance with MPS.</td>
</tr>
<tr>
<td>10%</td>
<td>Reference responses, including past performance with MPS.</td>
</tr>
</tbody>
</table>

4. Experience in Other Districts/MPS

- Insulation Removal, Ltd.: MPS; Whitnall School District, Greendale, WI; St. Luke’s Parish and School, Brookfield, WI; past MPS abatement projects
- Holian Environmental Cleaning Corp: Former MPS Malcolm X Academy and other past MPS abatement projects; Mequon-Thiensville School District; Kettle Moraine School District; New Berlin School District
• Integrity Environmental Services, Inc.: Waukesha School District; Wauwatosa School District; Racine Unified School District, West Allis-West Milwaukee School District; past MPS abatement projects
• Professional Asbestos Removal and Survey Services Corp.: University of Wisconsin-Milwaukee; Mount Mary University; past MPS abatement projects
• Safe, Inc.: MPS Juneau High School; University of Wisconsin-Parkside; State of WI Div. of Facilities Development

5. **Evaluation Plan**

The recommended firms are required to provide all work in accordance with all applicable Federal, State and Local regulations, codes and ordinances for abatement activities for all projects on an as-needed basis. Should any firm fail to provide property protection or fail to arrive at the agreed upon time to proceed, damages shall be assessed and the work may be assigned to another firm. In addition, the agreement may be terminated by either party within seven (7) days written notice should either party fail substantially to perform in accordance with its terms through no fault of the other.

6. **Cost**

Unit prices were requested on a number of abatement activities include mobilization. A copy of the submitted fees for each firm is provided as a separate attachment.
<table>
<thead>
<tr>
<th>Fee Proposals</th>
<th>INSULATION REMOVAL LTD.</th>
<th>HOLIAN ENVIRONMENTAL CLEANING CORP</th>
<th>INTENSITY ENVIRONMENTAL SERVICES, INC.</th>
<th>PROFESSIONAL ASBESTOS REMOVAL AND SURVEY SERVICES. CORP.</th>
<th>SAFE, INC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobilization and Overhead</td>
<td>$ 525.00</td>
<td>$ 300.00</td>
<td>$ 275.00</td>
<td>$ 350.00</td>
<td>$ 375.00</td>
</tr>
<tr>
<td>Mobilization and Overhead for all removal or repair projects</td>
<td>$ 850.00</td>
<td>$ 400.00</td>
<td>$ 635.00</td>
<td>$ 350.00</td>
<td>$ 425.00</td>
</tr>
<tr>
<td>Bonds for projects greater than or equal to $10,000</td>
<td>3.75%</td>
<td>3.00%</td>
<td>2.70%</td>
<td>3.00%</td>
<td>1.50%</td>
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<tr>
<td>Construct a 3 chamber decontamination unit</td>
<td>$ 650.00</td>
<td>$ 275.00</td>
<td>$ 410.00</td>
<td>$ 350.00</td>
<td>$ 300.00</td>
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<tr>
<td>Construct a 5 chamber decontamination unit</td>
<td>$ 850.00</td>
<td>$ 375.00</td>
<td>$ 550.00</td>
<td>$ 450.00</td>
<td>$ 475.00</td>
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<tr>
<td>Floor Tile and Mastic</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>On Concrete</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>100-199 square feet</td>
<td>$ 5.30</td>
<td>$ 9.22</td>
<td>$ 5.50</td>
<td>$ 3.50</td>
<td>$ 2.25</td>
</tr>
<tr>
<td>200-1000 square feet</td>
<td>$ 5.00</td>
<td>$ 4.15</td>
<td>$ 3.50</td>
<td>$ 3.50</td>
<td>$ 1.85</td>
</tr>
<tr>
<td>1001-5000 square feet</td>
<td>$ 4.50</td>
<td>$ 2.69</td>
<td>$ 2.60</td>
<td>$ 3.50</td>
<td></td>
</tr>
<tr>
<td>5001+ square feet</td>
<td>$ 3.80</td>
<td>$ 2.20</td>
<td>$ 2.60</td>
<td>$ 3.50</td>
<td></td>
</tr>
<tr>
<td>On Plywood</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>100-199 square feet</td>
<td>$ 7.10</td>
<td>$ 6.84</td>
<td>$ 5.90</td>
<td>$ 4.50</td>
<td>$ 2.48</td>
</tr>
<tr>
<td>200-1000 square feet</td>
<td>$ 6.20</td>
<td>$ 3.80</td>
<td>$ 4.72</td>
<td>$ 4.50</td>
<td>$ 2.10</td>
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<tr>
<td>1001-5000 square feet</td>
<td>$ 4.30</td>
<td>$ 2.93</td>
<td>$ 3.53</td>
<td>$ 4.50</td>
<td></td>
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<tr>
<td>5001+ square feet</td>
<td>$ 4.00</td>
<td>$ 2.35</td>
<td>$ 3.53</td>
<td>$ 4.50</td>
<td></td>
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<tr>
<td>On Hardwood</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>100-199 square feet</td>
<td>$ 11.20</td>
<td>$ 10.00</td>
<td>$ 6.48</td>
<td>$ 4.50</td>
<td>$ 1.95</td>
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<tr>
<td>200-1000 square feet</td>
<td>$ 9.50</td>
<td>$ 7.44</td>
<td>$ 5.15</td>
<td>$ 4.50</td>
<td>$ 1.67</td>
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<tr>
<td>1001-5000 square feet</td>
<td>$ 8.30</td>
<td>$ 5.96</td>
<td>$ 3.82</td>
<td>$ 4.50</td>
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<tr>
<td>5001+ square feet</td>
<td>$ 7.30</td>
<td>$ 5.27</td>
<td>$ 3.82</td>
<td>$ 4.50</td>
<td></td>
</tr>
<tr>
<td>Floor Tile Only, Mastic to Remain</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>100-199 square feet</td>
<td>$ 4.70</td>
<td>$ 5.20</td>
<td>$ 4.20</td>
<td>$ 2.80</td>
<td>$ 3.00</td>
</tr>
<tr>
<td>200-1000 square feet</td>
<td>$ 4.30</td>
<td>$ 2.00</td>
<td>$ 3.02</td>
<td>$ 2.80</td>
<td>$ 1.25</td>
</tr>
<tr>
<td>1001-5000 square feet</td>
<td>$ 3.50</td>
<td>$ 1.65</td>
<td>$ 1.80</td>
<td>$ 2.80</td>
<td></td>
</tr>
<tr>
<td>5001+ square feet</td>
<td>$ 2.80</td>
<td>$ 1.50</td>
<td>$ 1.80</td>
<td>$ 2.80</td>
<td></td>
</tr>
<tr>
<td>Carpeting Glued In Place over other ACM to be Removed</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>100-199 square feet</td>
<td>$ 1.80</td>
<td>$ 1.00</td>
<td>$ 1.08</td>
<td>$ 2.00</td>
<td>$ 0.55</td>
</tr>
<tr>
<td>200-1000 square feet</td>
<td>$1.60</td>
<td>$0.80</td>
<td>$0.90</td>
<td>$1.75</td>
<td>$0.25</td>
</tr>
<tr>
<td>----------------------</td>
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<td>--------</td>
<td>--------</td>
<td>--------</td>
<td>--------</td>
</tr>
<tr>
<td>1001-5000 square feet</td>
<td>$1.40</td>
<td>$0.57</td>
<td>$0.72</td>
<td>$1.00</td>
<td>$0.22</td>
</tr>
<tr>
<td>5001+ square feet</td>
<td>$1.40</td>
<td>$0.50</td>
<td>$0.72</td>
<td>$1.00</td>
<td>$0.20</td>
</tr>
<tr>
<td>Removal of metal edging and fasteners</td>
<td>$1.20</td>
<td>$4.50</td>
<td>$3.24</td>
<td>$4.00</td>
<td>$1.25</td>
</tr>
</tbody>
</table>

### Pipe Insulations
Remove aircell, mag or woolfelt pipe insulation from lines including fitting and hanger insulation per linear foot

<table>
<thead>
<tr>
<th>With metal jacket</th>
<th>$29.50</th>
<th>$23.50</th>
<th>$43.20</th>
<th>$31.00</th>
<th>$7.25</th>
</tr>
</thead>
<tbody>
<tr>
<td>W/O metal jacket</td>
<td>$22.50</td>
<td>$25.25</td>
<td>$32.76</td>
<td>$27.00</td>
<td>$6.25</td>
</tr>
</tbody>
</table>

Remove fitting or hanger insulation from non-ACM (fiberglass, armaflex etc.) lines

| Without metal jacket | $45.00 | $37.55 | $97.20 | $31.00 | $11.25 |

### Pipe Insulation Repair and Debris Cleanup

| Repair section of pipe insulation up to 1’ in length and ≤6” diameter with Wrap and Cure (or equal) | $30.00 | $29.50 | $20.88 | $19.50 | $6.50 |
| Repair section of pipe insulation up to 1’ in length and between 6-12” diameter with Wrap and Cure (or equal) | $50.00 | $39.50 | $30.96 | $20.50 | $8.25 |
| Debris clean up with HEPA vac within room (below ceiling) (each s.f.) | $30.00 | $290.00 | $32.40 | $18.75 | $2.25 |

### Minor Demoliton for Abatement Activities

| Provide open access and removal of existing interior concrete block per square foot. | $16.00 | $24.00 | $3.35 | $19.50 | $5.50 |
| Provide open access and removal of existing interior clay tile per square foot. | $16.00 | $25.00 | $3.35 | $19.50 | $3.25 |
| Provide open access and removal of existing interior brick per square foot. | $24.00 | $27.00 | $6.12 | $22.50 | $4.50 |

### Labor Rates

#### Labor Rate for Certified Asbestos Worker

<table>
<thead>
<tr>
<th>1st Shift (7:00 AM to 3:30 PM)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Straight-Time (Monday Through Friday, 8 hours work) per hour</td>
</tr>
<tr>
<td>Over-Time Monday Through Friday after 8 hours and Saturday</td>
</tr>
</tbody>
</table>
### Straight Time Rates

<table>
<thead>
<tr>
<th>Shift</th>
<th>Rate</th>
<th>Multiplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>2nd Shift (3:30 PM to 11:30 PM)</td>
<td>$80.00</td>
<td>1.12</td>
</tr>
<tr>
<td>3rd Shift (11:30 PM to 7:00 AM)</td>
<td>$85.00</td>
<td>1.12</td>
</tr>
</tbody>
</table>

### Double Time Rates

<table>
<thead>
<tr>
<th>Shift</th>
<th>Rate</th>
<th>Multiplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>2nd Shift (3:30 PM to 11:30 PM)</td>
<td>$104.00</td>
<td>1.14</td>
</tr>
<tr>
<td>3rd Shift (11:30 PM to 7:00 AM)</td>
<td>$110.00</td>
<td>1.14</td>
</tr>
</tbody>
</table>

### Equipment/Supplies to be Provided along with Labor Rates

<table>
<thead>
<tr>
<th>Item</th>
<th>Rate</th>
<th>Multiplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000 CFM Negative Air and Filters</td>
<td>$24.00</td>
<td>1.12</td>
</tr>
<tr>
<td>HEPA Vac and Bags</td>
<td>$25.00</td>
<td>1.12</td>
</tr>
<tr>
<td>60 x 60&quot; Glove Bag Inc. Disposal</td>
<td>$18.00</td>
<td>1.12</td>
</tr>
<tr>
<td>30 Gallon Fiber Bbl.</td>
<td>$27.00</td>
<td>1.12</td>
</tr>
<tr>
<td>Mastic Remover</td>
<td>$25.00</td>
<td>1.12</td>
</tr>
</tbody>
</table>